These FAT Tuesdays are a work in progress. My goal is build awareness on what secondary business educators should be focusing on to secure funding for their business programs. I also would like for you to ask me questions, and tell me what else I could do to serve the field.
In general, this will be the structure of all FAT Tuesdays. You are encouraged to login and share with all of them.
Discussion
Old Business

• VE2 Program:
  – “Business” CIP Code Program Ceasing June 30, 2012:
    • 52.0401 - Business and Office Education
    • 52.0407 – Information Processing
    • 52.1202 – Web Page Design
    • 52.1204 – Computer Systems Networking
    • 19.0505 – Culinary Arts & Hospitality Management
  – March 15, 2012 – Deadline for final transitioning to Pathway

VE2 ends June 30, 2012. If you have been receiving funding under these CIP codes, you must make a transition by March 15, 2012 to a pathway.

Our number one goal, meet the March 15, 2012 DEADLINE!!
Old Business

- Pathways:
  - Business, Marketing and Management Clusters:
    - Business Management Clusters:
      - 52.0799 – Business Entrepreneurship & Management (p. 10)
    - Business Finance:
      - 52.0801 – Business Finance (p. 12)
    - Hospitality and Tourism:
      - 12.0504 – Restaurant and Event Management (p. 15)
      - 52.0901 – Travel and Tourism (p. 16)
    - Marketing:
      - 52.1402 – Marketing (p. 28)

These are the pathways in which Kirk is the primary.

The page number is reference to the Career Cluster Handbook for 2011-12.
Old Business

• Pathways:
  – Other pathways Kirk Haskins supports (not primary):
    • 01.0211 – Power, Structural & Technical (p. 5)
    • **09.0702** – AV Communications (p. 8)
    • 13.0101 – Teaching/Training (p. 11)
    • 44.0401 – Government & Public Administration (p. 13)
    • **19.0401** – Consumer Services (p. 17)
    • 19.0709 – Early Childhood Development & Services (p. 18)
    • 19.0799 – Family & Community Services (p. 19)
    • 11.0301 – Information Support & Services (p. 20)
    • 11.0901 – Network Systems Pathway (p. 21)
    • 11.0201 – Programming & Software Development (p. 22)
    • **11.1004** – Web & Digital Communications (p. 23)
    • 14.0101 – Engineering & Applied Mathematics (p. 32)
    • 47.9999 – Mobile Equipment Maintenance (p. 33 & 34)

These are the pathways in which Kirk supports. The bold are the pathways that are the most common for Business teachers.
Old Business

• Old Business (contd.):
  – “Other Duties As Assigned”:
    • Business lead for Pathway system updates:
      – 15 new enhancements to pathways this week;
      – Working on enhancements for reporting and data collection
    • Pathway Help Desk
    • Common Core presenter
    • Financial literacy project
    • “Jimmy John” for bad joke delivery – Fast and bad

Kirk’s other duties. Nothing more than sharing job security for Kirk. (At least I hope.)
Old Business

- KSDE/Forms to review:
  - Career Cluster Handbook
  - Professional Learning Toolkit
  - Advisory Committee Handbook
- Assessments and Statewide Articulations:
  - Kansas University CETE is working of assessments for nine clusters
  - 11 statewide articulations are available; Working with Barton County Community, Emporia State, Fort Hays State and Washburn University on business articulations.

Check out these suggested forms
Old Business

- CTSO listed on pathway:
  - Please ask your data entry person for 2012-13 to update the CTSO listing on their application pathway;
  - Following schools have listed DECA/BPA/FBLA, but do not have an active chapter:

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CTSO are encouraged, but they are not require. Please makes sure when listing a CTSO on your pathway application that it is accurate.
Some from the FAT Tuesday – Oct. 18, 2011:

Question: Where do we register for the CTE in Salina  
Answer: It is coming soon. Once contract is resolved, and then an announcement will happen via list serve.
Question: Thanks... I'm signing off and headed out to cover a class. Bill  
Answer: Thanks. Bill I appreciate the comments.
KBEA in Wichita was a fun, solid program. Also, please check out Nate Naasz, Lincoln Jr/Sr High School presentation on Google Docs:

KBEA in Wichita was a fun, solid program. Also, please check out Nate’s presentation on Google Docs. He does a very good job demonstrating how to use this free software. I learned a lot from his presentation.
New Business

• Topic – Mapping courses in KCCMS
• Mapping your courses in KCCMS – Now is the Time!
• Remember
  – Title important, but not required
  – Required:
    • Course Code
    • Proper funding
    • Non-duplicate
    • Credit
    • Description
    • Proper start and expiration date

This is big. If you have done so, your district/building needs to map your courses. Title is important, but not required. The major items which get “dinged” on listed in the required section.
This is what is meant by KCCMS. It should be handled by one person in your district/building, but all teachers should be aware of how this works.
Here are some examples. (It is best to go to the recording of the 10.18.11 FAT Tuesday.)

Entrepreneurship would be approved as long as it has the proper description. (Must match the state description.)

In-House Training would be declined. It is not funded under pathways, so it requires an expiration date of 6.30.12.

Business Essentials would be declined. It is not funded, and it is recommended to be at only .5 credits. The prior would need to be changed, and the latter needs to be explained.

Remember, title is up to you, but best practice would be to match, and avoid course titles that are obvious changes with Kansas CTE vision.

Also, Application level courses should not be offered below 10th grade.
New Business

Questions??

Nothing was asked
Sharing Time

This is the point that the field shares with each other on best practices.
What textbook is being used for Business Economics?

- Kansas Council for Economics Education (KCEE) is a partner; provides free material and resources

This is a free and wonderful resource. You should visit with the Kansas Council for Economic Education.
A question did come up during the FAT Tuesday presentation:

1. **If a social studies teacher can teach Business Economics, what number should be used to assure both funding and social studies credit?** 12105 — Business Economics is recognized by both KSDE Business and Social Studies areas. A district will want to use 12105 for funding and social studies credit.

2. **Will KBOR recognized 12105?** It is a local decision what course number should be used to satisfy a social studies requirement. 12105 will satisfy, and both KSDE business and social studies believes that KBOW should not have an issue with the competencies of that course.
Check out this presentation, and please share with Kirk on other suggestions.
Curriculum for Business Economics and Business Management

• Other suggestions???
Nothing was asked.
Thank You!

Kirk Haskins
EPC – Business

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